

IC Bus CE Series Electric



NEXT

Why EV - WHAT'S AT STAKE

• Public Health

- Diesel emit of soot and toxic air pollutants
- More than 20 million kids ride diesel school buses daily
- **Kids lung development is compromised by diesel-fuel**
- **Diesel fumes and related air pollution can cause cognitive impairment**
 - Contribute to inequitable burden of air pollution, which disproportionately impacts people of lower income levels

• Cost Savings and Job Creation

- Districts using Electric buses can save **\$2,000 in fuel** and **\$4,400 in maintenance/bus/year** (Source: wri.org)
- Projection of a growing industry of **10.7 million jobs created** from U.S. investments in BEV, charging, supply chain, work force, and R&D

Disadvantaged students are vulnerable to diesel pollution impacts, 70% of all children from low-income families take the bus to School



wri.org/electric-school-buses



The Foundation: NEXT 5C's

Supporting our customers through the entire EV lifecycle

The 5C approach encompasses the ecosystem built around successful transitions to Electric vehicles.

Consulting

1

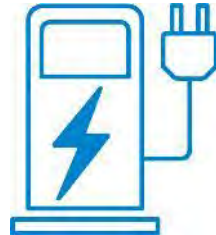
Route Simulation to determine EV requirements and efficiencies



Charging

2

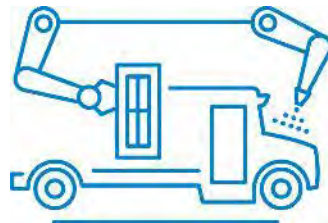
Providing charging solutions that will guarantee vehicle Uptime



Constructing

3

Configuring and building trucks and buses in Navistar facilities



Connecting

4

Monitor and communicate EV performance and data to customers



Conserving

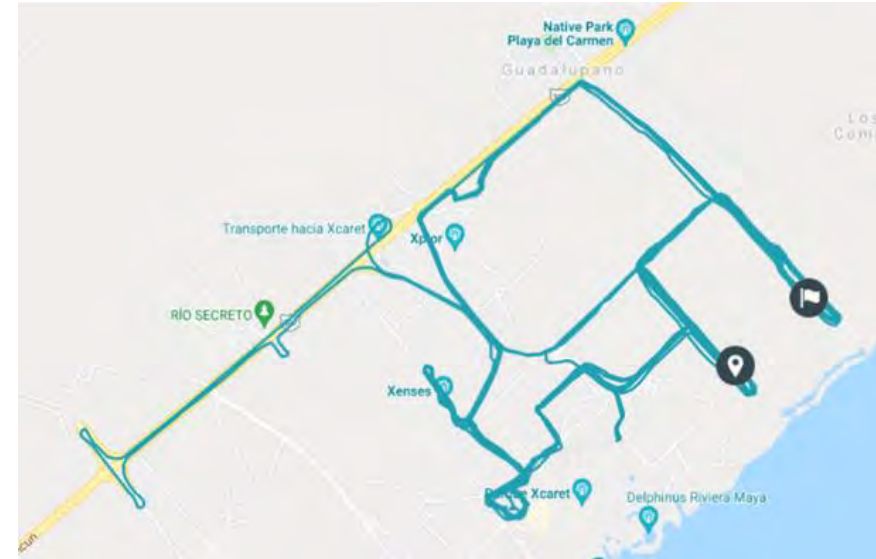
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Providing environmentally friendly options at vehicle end-of-life



Consulting Services

- Total Cost of Ownership (TCO)
 - Prioritization of EV
- Route Analysis
- EV Environment
- EV Training
- EV Journey / Fleet Electrification
 - Process
 - Timeline



Grant Opportunities



VIN	Trip Mean	Trip Median	Max Trip	Baseline	Hot Climate	Cold Climate
NL488510	100	109	167	217*	178	170
NL488511	64	68	149	217	178	170
NL488512	61	61	131	217	178	170
NL494264	114	122	165	217	178	170
NL494265	124	123	174	217	178	170



Consulting Services – Funding Opportunities



Grant Program	Status	\$/EV Bus	\$/Charging	Notes
Federal				
<u>EPA Clean School Bus Program</u>	Late April, 2022	Up to 100%	Up to 100%	Scrappage Required. Rebate. Lottery
<u>DERA Clean Diesel Funding Assistance Program</u>	Anticipated Q3	\$65K/Bus	N/A	Scrappage Required. Rebate. Lottery
Minnesota				
<u>MN VW Phase 2: School Bus Replacement Program</u>	2023	50%-90%	Unknown	Under Development. \$2.3M Total Solicitation.
North Dakota				
<u>ND Dept. Environmental Quality, VW Settlement</u>	Open. Due May 2, 2022	50% Costs	50% Costs	Scrappage MY 2009. Does not stack with EPA

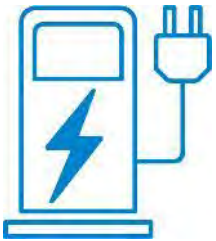


The NEXT 5C's - Supporting our customers through the entire EV lifecycle

Charging

2

Providing charging solutions that will guarantee vehicle Uptime



NEXT has a dedicated team to support:

- Site planning and engineering
- Creating complete EV charging kits for both AC and DC charger installations
- Installation and site management
- EV Charging equipment certification with vehicles
- Guaranteed Uptime for EV infrastructure (Subscription required)
- Infrastructure financing



Powertrain Integration by NEXT

Constructing

3

Configuring and building trucks and buses in Navistar facilities



- Built in Tulsa
- CE Series
- **200+** mile per charge bus – best in class (315 kWh)
- Direct Drive Motor
- Instrument Panel
- Electronic Stability Control
- 3-level selectable regenerative braking



The NEXT 5C's - Supporting our customers through the entire EV lifecycle

Connecting

4

Monitor and communicate EV performance and data to customers



Health reporting

Regenerative brake usage data

Battery charging practices

Battery ranges

Battery & Motor temperatures

Use data to create a more connected network between fleets, dealers, charging, and International/IC customers that enables a best-in-class ownership experience



OnCommand
Connection

Remote diagnostics and health monitoring alerts

IC BUS[®] 360
Service Communications

 **In-Control**[™]
Charging Communications



The NEXT 5C's - Supporting our customers through the entire EV lifecycle

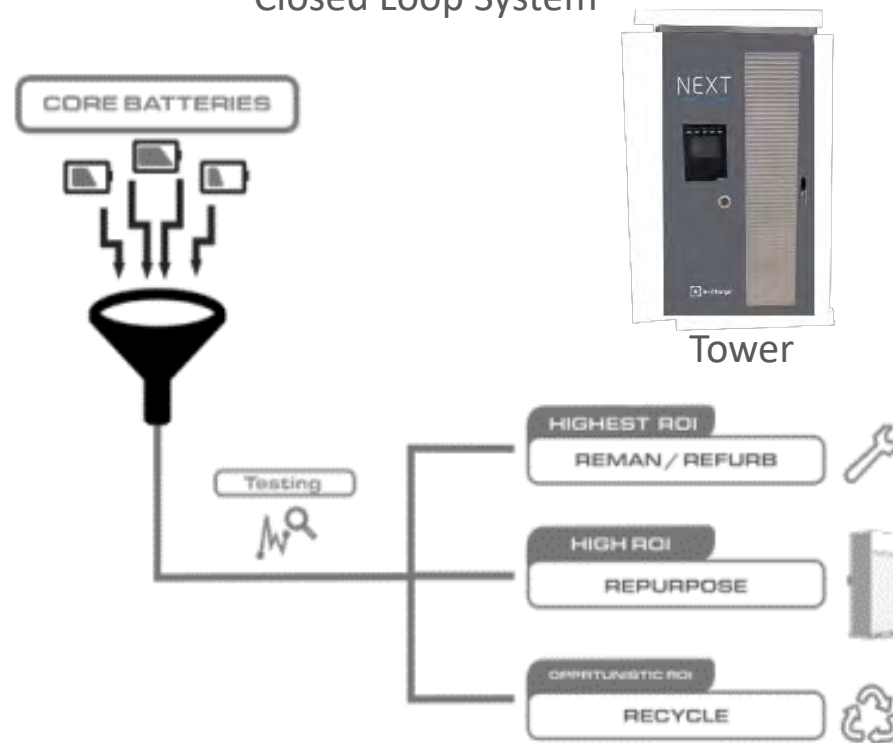
Conserving

5

Providing environmentally friendly options at vehicle end-of-life



Extend Economic Life of Battery Packs by Offering a Closed Loop System



- Dealer support and call center
- Reverse logistics and core recovery
- Forward logistics (same day shipping)
- Remanufacturing and refurbishing
- Root Cause analysis
- Dunnage management & Packaging
- Storage and distribution
- Repurposing/ second life
- Pre-cycling/recycling



NEXT

eMOBILITY SOLUTIONS

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Thank You